

Download Sell Or Be Sold How To Get Your Way In Business And In Life

Sell or Be Sold: How to Get Your Way in Business and in Life [Grant Cardone] on . *FREE* shipping on qualifying offers. Whether it's selling your company's product in the boardroom or selling yourself on eating healthy, everything in life can and should be treated as a sale. And as sales expert Grant Cardone explains

Just as the saying goes you are unable to escape two things in life, death and taxes. Grant Cardone the author and narrator of “Sell or Be Sold: How to Get Your Way in Business and in Life” says all people can be categorized in one of two people. Those who will be sold or those doing the selling.

Sell or Be Sold: That's not only the name but also a philosophy about life. Grant does a great job explaining that when dealing with anything in life you can either choose to sell or persuade the world to get behind your ideas, beliefs, and dreams...

If you could sum up Sell or Be Sold: How to Get Your Way in Business and in Life in three words, what would they be? Eye-opening Inspiring motivational What did you like best about this story? I dont work in a direct sales related role however this book goes into detail about how selling isnt just limited to a job role.

Filling your pipeline with new business. Staying positive, despite rejection.. With the experience of a seasoned sales vet at the helm, Sell or Be Sold will change the way you perceive the sale and life.

Sell Or Be Sold: How to Get Your Way in Business and in Life. In Sell or Be Sold, Cardone breaks down the techniques and approaches necessary to master the art of selling in any avenue. You will learn how to handle rejection, turn around negative situations, shorten sales cycles, and guarantee yourself greatness.

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In Sell or Be Sold readers will learn why selling is as vital to your survival as food, water, and oxygen. This book details very simple concepts that readers can use confidently and successfully to sell others on themselves, their ideas and their products.

Cardone will also teach you the success essentials of • Selling in a bad economy • Overcoming call reluctance • Filling your pipeline with new business • Staying positive, despite rejection With the experience of a seasoned sales vet at the helm, Sell or Be Sold will change the way you perceive the sale—and life.

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